



FIFA[®]



**Understanding the new
FIFA Football Agent
Regulations**

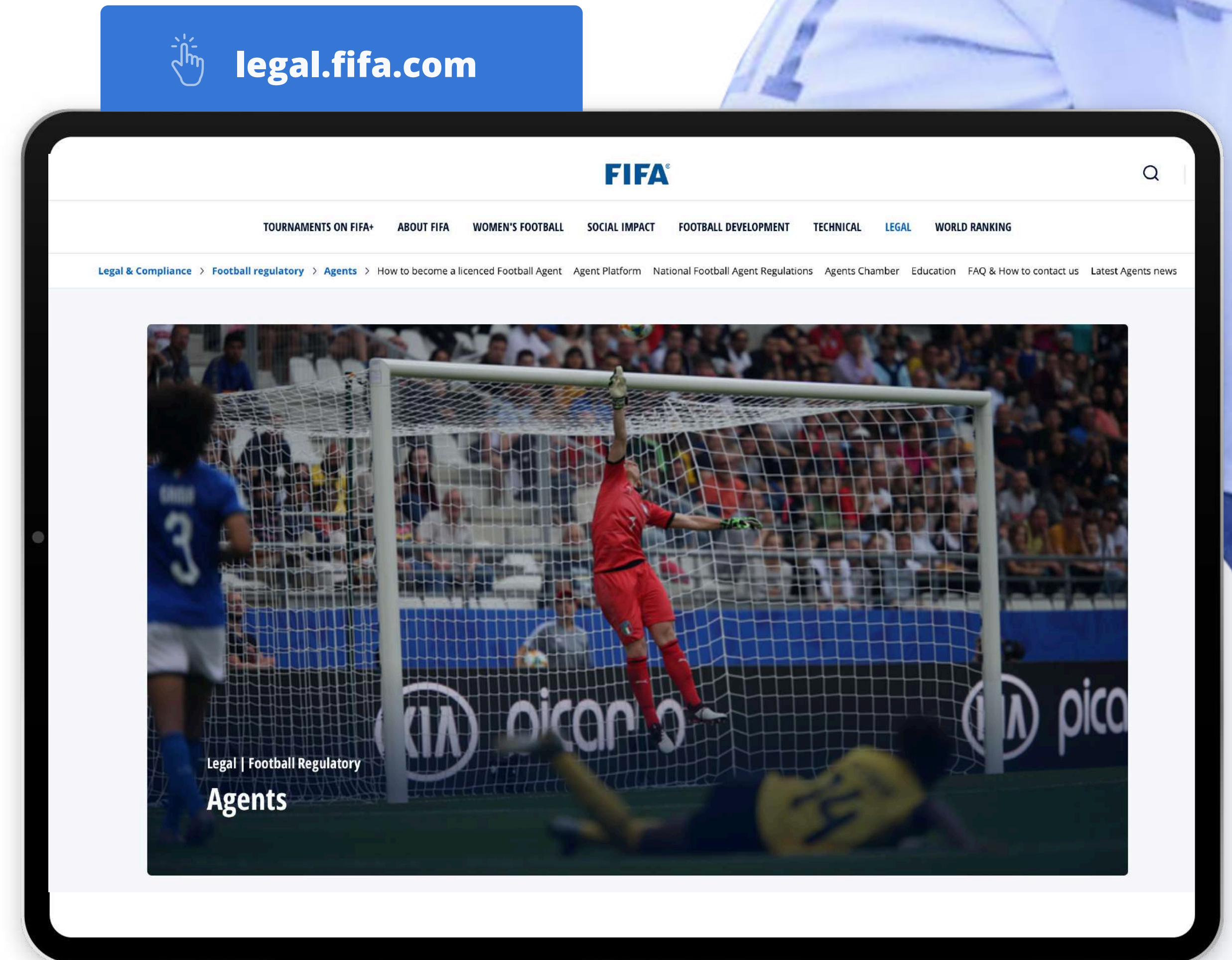
ONLINE CONFERENCE

TUESDAY, 4 APRIL 2023

- Live on [fifa.com](https://www.fifa.com) -

OBJECTIVES OF THIS CONFERENCE

- / The FIFA Council adopted the FIFA Football Agent Regulations (FFAR) on 16 December 2022. This is a major step towards the establishment of a fairer and more transparent football transfer system, which seeks to introduce basic service standards for football agents and their clients, including a mandatory licensing system, the prohibition of multiple representation to avoid conflicts of interest and the introduction of a cap on service fees, whose objective is to reinforce contractual stability, protect the integrity of the transfer system and achieve greater financial transparency.
- / As one of the pillars of FIFA 2.0 is transparency of the organisation, FIFA has decided to organise this conference to present the key principles of the FFAR, explain its application in practice and answer possible questions.
- / In preparation for this online conference, FIFA kindly suggests that all interested participants explore the [new "Agents" section on legal.fifa.com](#), where they can review informational videos and FAQs.





14:00 PM – 14:15 PM

WELCOME

Emilio García Silvero
FIFA Chief Legal & Compliance Officer

14:15 PM - 15:00 PM

Scope of application of the FFAR and how to become a football agent

Víctor Rodrigo Zamora
FIFA Senior Legal Counsel

TOPIC 1

PRACTICAL INFORMATION

- / When does the FFAR or NFAR apply to a transaction?
- / Who is eligible to become a football agent licensed by FIFA?
- / What is the FIFA Football Agent Exam about?
- / What are the licensing exemptions from the FIFA Football Agent Exam?

15:00 PM - 15:45 PM

Agent Platform and ongoing licensing requirements – the importance of continuing professional development

Karoline Krome
FIFA Education & Licensing Manager

TOPIC 2

PRACTICAL INFORMATION

- / What is the FIFA Agent Platform?
- / How to apply for the exam or the legacy path?
- / What is continuing professional development?

15:45 PM - 16:00 PM

BREAK

16:00 PM - 17:00 PM

Acting as a football agent: representation and service fee

Luís Villas-Boas Pires
FIFA Head of Agents

TOPIC 3

PRACTICAL INFORMATION

- / Can a football agent conduct their business through a company?
- / What are the requirements for a representation agreement to be valid?
- / How many clients can a football agent represent in a single transaction?
- / How to calculate the service fee in a transaction?

17:00 PM - 18:00 PM

Practical advice for football agents and their clients

Tarik Ajanović
FIFA Senior Legal Counsel

TOPIC 4

PRACTICAL INFORMATION

- / How to approach potential clients, including minors?
- / How to conclude and terminate representation agreements?
- / Who pays service fees to football agents and how?
- / How will reporting to FIFA be carried out?

18:00 PM - 19:00 PM

Disputes, enforcement and transition period

Jan Kleiner
FIFA Director of Football Regulatory

TOPIC 5

PRACTICAL INFORMATION

- / When does the Agents Chamber have jurisdiction to deal with disputes?
- / When does the FIFA Disciplinary Committee have competence to enforce the FFAR?
- / Is a representation agreement which covers a transaction between 16 December 2022 and 1 October 2023 affected by the FFAR?
- / Will existing representation agreements be able to continue beyond 1 October 2023 in the event that the intermediary concerned has not become a football agent licensed by FIFA?

19:00 PM

CLOSING REMARKS

HOW TO ATTEND THIS CONFERENCE?

- / In the interests of ensuring that the football community can follow this conference, and that all interested parties can access the information presented, the conference will be streamed live, free of charge, on [FIFA.com](https://www.fifa.com) on 4 April 2023.
- / No preregistration is required.
- / Live interpretation into French and Spanish will be available. Participants in this online conference will be given a chance to ask questions during the conference to which members of the FIFA general secretariat shall provide answers and further insight into the new football agent framework.
- / All timings listed are in Central European Time.